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Acronym Glossary

- BOE – Basis of Estimate
- BOM – Bill of Materials
- CO – Contracting Officer
- CONOPS – Concept of Operations
- COR – Contracting Officer’s Representative
- DIU – Defense Innovation Unit
- EN – Evaluation Notes
- FPR – Final Proposal Review
- NDA – Non-Disclosure Agreement
- RFP – Request for Proposal
- SBIR – Small Business Innovation Research
- SSA – Source Selection Authority
- SSEB – Source Selection Evaluation Board
- TA – Teaming Agreement
- TAM – Total Addressable Market
- WBS – Work Breakdown Structure