TECHNOMILE

TechnoMile x pWin.ai FAQ

1. What is TechnoMile?
TechnoMile is the leading AI solution that unifies growth, contracts, compliance, and industrial security workflows. TechnoMile's Growth Suite helps government contractors identify the right opportunities early, track them through the pipeline, and execute a disciplined capture process to inform proposal development.

2. What is pWin.ai?
pWin.ai is a capture and proposal platform built for government contractors that helps teams turn organizational knowledge into winning capture content and proposals, while supporting collaboration and strategy from early capture through final submission.

3. How do TechnoMile and pWin.ai work together?
TechnoMile and pWin.ai are complementary by design. TechnoMile focuses on the early stages of the sales lifecycle - opportunity identification, tracking, and capture management. pWin.ai focuses on turning capture strategy into content, RFIs, and full proposal drafts. Together, they span the government sales lifecycle from opportunity discovery through proposal submission.

4. What value does this partnership bring to you?
You get a connected opportunity-to-award workflow. Capture strategy carries through into proposals without manual handoffs or data re-entry. The result is faster, more compliant, higher-quality proposals that reflect the full pursuit strategy and deliver a higher probability of winning – allowing organizations to increase bid capacity and accelerate growth without increasing headcount.

5. How will the solution be integrated?
TechnoMile's Growth Suite will integrate with pWin.ai to carry capture intelligence directly into proposal development, creating a connected, end-to-end opportunity workspace where critical insight isn't lost or distorted as a pursuit moves from BD to capture to proposal.

Teams will qualify and manage opportunities in the Growth Suite just as they do today. When a pursuit is ready for proposal development, users launch the process in pWin.ai directly from Growth. Opportunity details and any capture deliverables from TechnoMile's Agentic Capture agents flow automatically into pWin.ai to create the corresponding Opportunity and Proposal. No rekeying, and no starting from a blank page.

The connection continues after handoff. Capture teams can keep refining strategy and deliverables in Growth while the proposal is written in pWin.ai, with updates surfaced to the proposal team so work in progress is never overwritten unexpectedly. Proposal status and milestones flow back to Growth, giving BD and executive leadership a single view of the pursuit from qualification through submission. Each team works in the tool built for its stage, while capture strategy and proposal content stay aligned.

6. What's unique about the TechnoMile x pWin.ai solution?
Most competing platforms claim to cover everything from opportunity identification through proposal but in practice, they only skim the surface: basic opportunity matching, lightweight bid/no-bid analysis, and generic proposal creation.

The pWin.ai and TechnoMile partnership takes a different approach: combining best-in-class capabilities at every stage of the government sales lifecycle.

With **TechnoMile**, you get:

- AI-curated opportunity identification, powered by rich data aggregation, AI-driven summarization, and personalized pipelines tailored to how your team works.
- Domain-trained AI agents to augment your Growth team, actively executing and assisting with critical capture tasks.
- Access to an integrated Contracts Suite to manage the full contract lifecycle, including prime contracts, subcontracts, and commercial transactions, providing continuity well beyond award.

With **pWin.ai**, you get:

- Industry-leading organizational knowledge management, where past proposals, RFIs, past performance, and capabilities are structured, searchable, and reusable across BD, capture, and proposals.
- Advanced proposal strategy optimization grounded in Shipley best practices, not generic AI writing.
- The most advanced proposal writing engine on the market, capable of generating full, review-ready drafts with no user prompt engineering required, while keeping humans firmly in control of strategy and authorship.

Together, pWin.ai and TechnoMile deliver a true opportunity-to-award workflow that connects opportunity intelligence, capture execution, shared knowledge, and proposal delivery in a way no single "do-everything" platform can.