

GovSearchAI

Cut through the noise, focus your resources, and win more business.

GovSearchAI uses the power of agentic AI to cut through the noise and spotlight the top leads your Growth team should be considering for pursuit, equipping your organization to focus its resources on the strongest opportunities. GovSearchAI agents simplify business development activities to help your team efficiently build your organization's pipeline and win more business.

A Smarter Lead Workstream

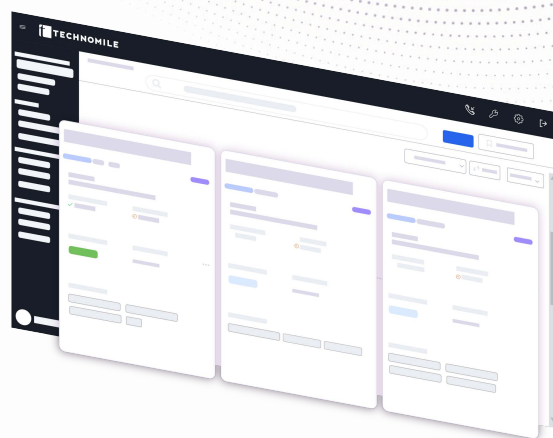
GovSearchAI agents analyze your company's past performance and then continuously sift through public data regarding expiring awards and new solicitations, as well as private data regarding newly-published task order notices, and recommend the leads your organization is best positioned to win. The result is an intelligent workstream of highly relevant leads for your team to evaluate, allowing you to focus resources on the strongest opportunities.

Personalized Opportunity Intelligence

Each user can personalize their default view of the potential opportunities identified by GovSearchAI agents to tightly align to their unique role. For example, see leads relevant to only a specific business unit, program(s), contract vehicle(s), customer(s), location(s), and more, delivering a curated experience that saves you time. This personalization also enables clients to tailor their view of leads to reflect not only their company's current markets, but also new areas where they aim to strategically expand.

Holistic, AI-Enriched Opportunity Views

GovSearchAI delivers a holistic, AI-enriched view of each potential opportunity that saves users' time. The TechnoMile Opportunity consolidates all available details – any related notices, the solicitation, the related expiring award, all documents, and relevant government contacts, combining any government-provided contacts with GovSearch's own database of decision-maker contacts – into one record, fast-tracking research. Capability tagging further enriches your team's view of each opportunity, empowering more rapid lead qualification.



Mila Insights

On Opportunity, Contract Vehicle, and Award records, Mila – TechnoMile's intelligent digital assistant – automatically generates an AI-authored brief, giving BD and capture teams an instant, expert-level read on what a record really means: who the incumbent is and why, where genuine competitive opportunity exists, and how to prioritize pursuit. This eliminates the need to manually cross-reference SAM.gov, USAspending, and other data sources, helping teams focus their time on the opportunities most likely to pay off.

Mila, Your Intelligent Digital Assistant

On opportunities, you can go a step further. Users have instant, conversational access to opportunity insights with Mila. Trained to interact with users like a seasoned BD or Capture Manager, Mila helps simplify analysis of opportunity-related documents and creation of proposal artifacts, executive briefs, and more – accelerating decision-making and boosting productivity.

Jumpstart Proposal Development

On opportunities that include documents, GovSearchAI can generate a downloadable compliance matrix and annotated outline, powered by pWin.ai, TechnoMile's AI proposal generation partner. This gives proposal teams a fast, accurate starting point for compliance and structure, reducing the manual effort of building these artifacts from scratch and helping your team move from opportunity qualification straight into proposal development.

Contacts to Build the Right Relationships

In addition to identifying leads, GovSearchAI helps Growth teams build the right relationships. Vast contact intelligence from TechnoMile's proprietary database – all curated by our team of analysts – is accessible within GovSearchAI, including contact and biographical details for senior government decision makers and informative org chart views of agency/office hierarchies. These tools help business developers identify key decision makers and influencers within each agency to build strategic call and account plans.

Streamlined Research & Analysis

GovSearchAI also helps streamline your team's pipeline research and analysis efforts. The platform provides a consolidated, enriched view of data from top federal sources – including SAM.gov, USAspending, FedConnect, PIEE, and agency procurement forecasts – delivering insights you can't get from other platforms. Identify potential partners to inform smart teaming strategies, perform market and competitive analysis, and analyze customers to support account planning.

Tightly Connects to CRM Workflows

GovSearchAI can work hand-in-hand with your CRM. Leads that your team has qualified – called "Sparks" – can be pushed to your CRM for rapid conversion to opportunity records, plus used to automatically maintain opportunity record details when updates occur, eliminating time spent on manual updates. In addition, TechnoMile Growth/WinIt CRM users have quick, convenient access to the GovSearchAI platform right in the context of the opportunities and accounts they're working on daily in the CRM, putting valuable intelligence at their fingertips to help sharpen win strategies and win more deals.

Key Features

- Consolidated data from top federal sources
- Available as standalone app or embedded within TechnoMile CRM solutions
- Aggregated, AI-enriched TechnoMile Opportunity view
- Ability to subscribe to opportunities
- Mila Insights executive summaries
- Mila, your intelligent digital assistant
- Compliance matrix and annotated outline generation
- Personalized opportunity profile
- Agentic-powered opportunity recommendations
- One-click push of leads to CRM
- Prime and subcontract award data
- Transaction details for prime awards and subcontracts
- Competitor intelligence
- Partner intelligence
- Customer intelligence
- Agency contact intelligence & org chart views



Scan the QR code
to schedule a demo