

## Release Notice – 2026.1 Release

TechnoMile is excited to announce the upcoming 2026.1 release of our Growth and Contracts products. Please select your organization's TechnoMile product(s) and underlying platform below to view a summary of the feature enhancements and any bug fixes that are included in this release:

- [Growth CRM on Salesforce Platform](#)
- [Growth CRM on Salesforce Sales Cloud](#)
- [Growth CRM on Microsoft Dynamics](#)
- [WinIt CRM on Salesforce Platform](#)
- [Contracts Suite on Salesforce](#)
- [Contracts Suite on Microsoft Dynamics](#)

### Growth Suite

#### Growth CRM on Salesforce Platform (includes Growth CRM + GovSearchAI + NoticesIQ)

##### Enhancements

- **GovSearchAI: Reimagined, Agentic-Driven User Experience** – With this update, clients can choose to upgrade to the redesigned, AI-fueled user experience for GovSearchAI, the opportunity and market intelligence tool that comes with your Growth CRM. The new experience includes:
  - **New User Interface, AI-Powered Search:** A sleeker, modern interface, more intuitive navigation, and more powerful, AI-enabled search capabilities – with the ability to create saved searches – streamline the user experience and drive adoption.
  - **Find Opportunities:** TechnoMile AI agents help more efficiently fill your company's pipeline – from analyzing, scoring, and highlighting the most relevant new opportunities in the market, to intelligent opportunity summarization and capability tagging.
  - **Mila:** Users have instant, conversational access to opportunity insights with Mila, TechnoMile's new intelligent digital assistant. Trained to interact with users like a seasoned BD or Capture Manager, when assessing an opportunity, Mila simplifies document analysis and creation of proposal artifacts, executive briefs, and more – accelerating decision-making and boosting productivity.
  - **Personalized Opportunity Profile:** Each user can customize their default view of Find Opportunities, tailoring it to include only high-relevancy opportunities for their role – for example, see leads relevant to only a specific business unit,

program(s), contract vehicle(s), customer(s), location(s), and more – delivering personalized opportunity intelligence that saves users' time.

- **The TechnoMile Opportunity:** Users see a holistic, AI-enhanced view of each potential opportunity that aggregates all available details – e.g., any related notices, the solicitation, the related expiring award, all documents – putting information at their fingertips to accelerate opportunity research and qualification.
- **Streamlined Market & Competitive Research:** When exploring data regarding Awards, Contract Vehicles, Solicitations, Agencies, Vendors, and Contacts, users have a streamlined experience that includes quick access to their saved searches, search workflows that make it easy to rapidly filter the data, personalized views of agency spend data based on the capabilities of interest designated by the user, and drillable, hierarchical views of agency and contact data – all designed to speed a Growth team's ability to research customers, competitors, partners, government contacts, and more.
- **Alerts & Notifications:** Users can subscribe to email notifications based on their saved searches, as well as subscribe to email alerts when changes occur to an individual opportunity, award, contract vehicle, solicitation, agency, or vendor record, mitigating the risk of missing relevant new opportunities and making it easy to monitor key changes in the market that impact customers, competitors, and partners.

**NOTE:** This update will not be automatically applied to your instance of GovSearchAI. Please contact your TechnoMile Customer Success Manager if your organization is interested in migrating to the redesigned GovSearchAI user experience.

## **Growth CRM on Salesforce Sales Cloud (includes Growth CRM + GovSearchAI + NoticesIQ and Capture Copilot add-on)**

### **Enhancements**

- **GovSearchAI: Reimagined, Agentic-Driven User Experience** – With this update, clients can choose to upgrade to the redesigned, AI-fueled user experience for GovSearchAI, the opportunity and market intelligence tool that comes with your Growth CRM. The new experience includes:
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- **Capture Copilot** – This release also introduces our Capture Copilot solution to TechnoMile's Growth Suite on Salesforce Sales Cloud. Capture Copilot agents are designed to remove time-consuming research and administrative work from BD and capture professionals' plates while executing a [disciplined capture process](#) against your opportunity pipeline, elevating win rates and reducing capture costs. The new solution can be licensed alongside Growth CRM. Throughout each stage of the opportunity lifecycle, Capture Copilot agents work as collaborative members of your team – either assisting with or executing – a rigorous capture process, saving your team time by:
  - Conducting research (e.g., customer, competitors, partners)

- Analyzing historical opportunities and past performances
- Creating documents and briefs
- Monitoring for updates
- Capturing/updating data in your CRM

Please contact your TechnoMile Customer Success Manager if your organization is interested in learning more about Capture Copilot.

## **Growth CRM on Microsoft Dynamics (includes Growth CRM + GovSearchAI + NoticesIQ)**

### **Enhancements**

- **Growth CRM: Manual Spark Capture** – Sparks are the entity used to track leads for potential opportunities in Growth CRM. Now, in addition to creating Sparks from leads found on SAM.gov, users have the flexibility to use the Create a New Spark Record option and manually enter the lead details, allowing the capture of leads from any source.
- **Growth CRM: Enhanced Spark-to-Opportunity Conversion Admin Panel** – This update improves the processes associated with using Spark records to create new Opportunity records, including:
  - The Spark entity has been enhanced to capture additional details that may be available for a potential opportunity – such as contacts and document attachments – which may then be used to create an Opportunity record.
  - For clients that prefer a Spark to Opportunity conversion workflow without any manual intervention by users, the client's admin can configure the solution to auto-convert all incoming Sparks into Opportunity records, creating a completely seamless Spark-to-Opportunity creation process. The admin can designate whether to create new opportunities from “All Sparks” or only “Sparks that meet certain criteria” and then establish the criteria that must be found on a Spark record - e.g., agency, NAICS/PSC codes, etc. - to trigger the creation of a new opportunity.
- **Growth CRM: New Business Process Flows (BPF) for Business Line-Specific Workflows** – This release introduces new Business Process Flows (BPF) in the Dynamics 365 Opportunity entity that enable an organization to manage opportunities for multiple lines of business – for example, Federal vs. Commercial – within Growth CRM, each with their own distinct BPFs that can be configured to align with the line of business's unique processes – allowing companies to consolidate sales operations on a single CRM to save IT cost. Contact your TechnoMile Customer Success Manager if interested in exploring these new BPFs and their compatibility with your existing Growth CRM implementation.

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## WinIt CRM on Salesforce (includes WinIt CRM + GovSearchAI + NoticesIQ)

### Enhancements

- **GovSearchAI: Reimagined, Agentic-Driven User Experience** – With this update, clients can choose to upgrade to the redesigned, AI-fueled user experience for GovSearchAI, the opportunity and market intelligence tool that comes with your WinIt CRM. The new experience includes:
  - **New User Interface, AI-Powered Search:** A sleeker, modern interface, more intuitive navigation, and more powerful, AI-enabled search capabilities – with the ability to create saved searches – streamline the user experience and drive adoption.
  - **Find Opportunities:** TechnoMile AI agents help more efficiently fill your company’s pipeline – from analyzing, scoring, and highlighting the most relevant new opportunities in the market, to intelligent opportunity summarization and capability tagging.
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and contact data – all designed to speed the Growth team’s ability to research customers, competitors, partners, government contacts, and more.

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## Contracts Suite

### Contracts Suite on Salesforce

#### Enhancements

- **Contract Lifecycle Management: SLDS 2 Compatibility** – With this update, all TechnoMile CLM components are compatible with both the legacy Salesforce Lightning Design System (SLDS 1) and the more recent [SLDS 2](#) update that was included in Salesforce’s Winter ’26 release. This gives clients the flexibility to apply the more modern UI design framework offered by SLDS 2 to their TechnoMile CLM solution.
- **CLM: Subcontract Clause Flowdowns Improvement** – Clients now have the flexibility to flow down clauses from a parent subcontract to its child subcontract(s) without requiring linkage of a parent contract record.
- **Pre-Award Management: PoP and CLIN/SLIN Details on Proposals** – Proposal records now include the ability to track the proposed Periods of Performance and CLINs/SLINs associated with the related solicitation.
- **Pre-Award Management: External PoCs Map to Contacts** – When an external Point of Contact (PoC) is added to a Proposal record, the individual’s Contact Name and Role are now automatically added to the client’s Contacts, eliminating duplicate data entry.
- **Transform Copilot: Transform Copilot for Pre-Award** – This release introduces the ability to use Transform Copilot to intelligently ingest solicitations and solicitation amendments into TechnoMile Pre-Award Management and rapidly assess them using Mila, TechnoMile’s new intelligent digital assistant. This eliminates time-consuming manual data entry, enables more rapid analysis of risk, and helps accelerate compliant proposal creation. Key features include:
  - AI-powered extraction of key business intelligence from solicitations and amendments – including proposed Periods of Performance, CLINs/SLINs, and

clauses – to automate creation of detailed solicitation and proposal records in TechnoMile Pre-Award Management and make it fast and easy to update these records to reflect any amendments.

- An AI summary of the solicitation/amendment that includes an executive summary, any PoPs and CLIN/SLINs, clauses and key clauses, important data points – such as addresses, points of contact, labor categories, and wage determinations – and any identified risks.
- The ability to use Mila to conversationally interact with the ingested document to rapidly understand solicitation/amendment details to enable risk analysis as well as quickly create artifacts to support proposal creation (e.g., labor category and rate tables).
- Two sorting options from which to choose when viewing contract clauses and contract-specific clauses on a proposal record: 1) By default, clauses will be displayed in the Transform Copilot Document order, which mimics the order in which the clauses were organized and ingested using the Transform Copilot wizard. 2) The user can also toggle to sort by Clause Library, which will display the clauses in the order in which they appear in the client's clause library.
- Compatibility with TechnoMile Pre-Award Management, which can be licensed alongside TechnoMile CLM or Growth/WinIt CRM.
- **Transform Copilot: Mila** – Once a solicitation, solicitation amendment, contract award, or contract modification document is ingested using Transform Copilot, users now have instant, conversational access to insights using Mila, TechnoMile's new intelligent digital assistant. Trained to interact with users like a seasoned Contracts Manager, Mila simplifies document analysis and creation of proposal artifacts, executive briefs, and more – accelerating decision-making and boosting productivity.
- **Agreement Management: Mila for AI-Enabled Document Comparison & Redlining** – This release introduces the ability to use Mila, TechnoMile's new intelligent digital assistant, to perform AI-assisted document comparisons and redlining, speeding review cycles and surfacing potential risk. This new solution leverages Transform Copilot, which can be licensed alongside TechnoMile Agreement Management and includes the ability to:
  - Upload two versions of an agreement for comparison. Mila will produce an AI summary of the agreement, as well as provide a line-by-line comparison of the two documents that includes an analysis of the risk associated with each change.
  - Redline the agreement and save the new version of the agreement.
  - Automatically sync new agreement versions with the client's document storage in Salesforce as they're created with Mila's help.
- **AI Agents for Contracts** – This release introduces three new AI agents to TechnoMile's Contracts Suite on Salesforce. These domain-trained AI agents are designed to help our clients automate workflows, increase efficiency, assess risk, and improve compliance. Available agents include:

- **CDRL-to-Deliverable Agent** – This agent automates the creation of data deliverables in TechnoMile CLM, eliminating time-consuming manual data input and strengthening a client’s ability to monitor performance and maintain compliance with deliverable schedules throughout the contract lifecycle. Once a DD Form 1423 is uploaded to create a CDRL record with data items, the agent then creates all corresponding deliverable records – including details such as a description of the deliverable and its delivery date – and ties each one to the related CDRL, CLIN(s), and period of performance on the contract.
- **Executive Summary Agent** – This agent streamlines the flow of critical contract information from TechnoMile CLM into a concise, actionable report that’s delivered automatically, empowering executives to align resources, mitigate risks, and focus on high-impact priorities. Each Monday, the agent creates and distributes an email to designated executives containing a snapshot of Activity Metrics – such as new awards, funding adjustments, and milestone status changes – and Potential Risks and Action Items – like pending approvals, adverse actions, and expiring performance periods. This ensures leaders receive timely insights without manual data gathering and have visibility that helps accelerate decision-making, reduce administrative bottlenecks, and improve compliance.
- **Ingest Agent** – This agent significantly streamlines the intake of highly structured electronic delivery orders related to a Master Agreement for goods or services. Clients can upload a PDF format delivery order and the agent creates a detailed new contract record for the order in TechnoMile CLM that includes the period(s) of performance, CLIN(s), and all deliverables. This record is tied to the Master Agreement, ensuring flow down of clauses and other information from the parent contract and enabling roll up of financial details and deliverable tracking to the parent contract. For companies that subcontract to primes and routinely receive dense, structured-format delivery orders, this agent yields substantial time savings by automating the set up and tracking of these orders in the CLM.

Please contact your TechnoMile Customer Success Manager if your organization is interested in learning more about our AI Agents for Contracts.

### Issues Resolved

- CLM – When creating a child task order, validation of the period of performance references the parent IDIQ contract’s base period but not option periods.
- Transform Copilot – When creating a new contract-specific clause, there is no place for the user to enter in a value for Alternate to support accurate conversion into the clause library.

- **Transform Copilot** – When a contract modification contains multiple mod types (e.g., exercising a PoP and adding funding value), multiple AI summaries are generated.

## Contracts Suite on Microsoft Dynamics

### Enhancements

- **Contract Lifecycle Management (CLM): Key Clauses Enhancement** – When viewing Key Clauses, the user now sees their organization’s key clauses ordered by clause number, improving the user experience.
- **CLM: Contract Brief Improvements** – This update introduces improvements to automated contract brief generation, including:
  - The contract brief template has been optimized to include only the details most relevant to our clients. Additions to the template include all contract team member names, the contracting officer’s name and email, and any contract-specific clauses. In addition, the Mandatory Clauses section was renamed Key Clauses, and the anticipated contract value and the Total Contract Summary sections were removed.
  - For clients who have implemented the option to auto-generate a contract brief following any contract modification, the email distributing these briefs now includes a SharePoint link, rather than a PDF attachment, ensuring that access to briefs aligns with the client’s established SharePoint permissions.
- **CLM: Task Order Rollup Values on Parent CLIN** – On the CLIN page of a parent contract, a new Task Order Rollup Calculations section is now available that displays the CLIN’s Total Obligated Value and the Total Funding Value based on the rollup of all child task orders, providing easy visibility into funding details.
- **CLM: Tooltips on Contract Details Page** – Users now see tooltips on all fields included on the Contract Details page, providing helpful guidance and context when entering and viewing data.
- **CLM: New Active TechnoMile Process Configurations Admin Panel** – For clients who choose to manage their own installation and/or updates to TechnoMile CLM, system admins now have a one-stop view of Active TechnoMile Process Configurations that provides easy visibility into the current status (on/off) of all available components relative to their desired status. System admins also receive a weekly email notification that highlights any non-compliant components that require attention, helping them proactively troubleshoot potential issues and keep their TechnoMile CLM solution running smoothly.
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- An AI summary of the solicitation/amendment that includes an executive summary, any PoPs and CLIN/SLINs, clauses and key clauses, important data points – such as addresses, points of contact, labor categories, and wage determinations – and any identified risks.
- The ability to use Mila to conversationally interact with the ingested document to rapidly understand solicitation/amendment details to enable risk analysis as well as quickly create artifacts to support proposal creation (e.g., labor category and rate tables).
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- **Pre-Award Management: PoP and CLIN/SLIN Details on Proposals** – Proposal records now include the ability to track the proposed Periods of Performance and CLINs/SLINs associated with the related solicitation.
- **Pre-Award Management: Updated Solicitation Stage Name**: With this update, on solicitation records, the “Bid Approved” stage was renamed to “Approved to Bid” to more clearly communicate that this status means there is company approval to bid on the work.